

THE NEW JERSEY STATE BOARD OF MORTUARY SCIENCE
124 HALSEY STREET, NEWARK NJ, 07101
HUDSON ROOM, 6TH FLOOR
9:30 A.M., TUESDAY, April 10, 2007
<http://www.state.nj.us/lps/ca/nonmed.htm#mort7>

OPEN SESSION MEETING AGENDA

1) OPEN STATEMENT

2) ROLL CALL

Marius R. Lombardi President (Government Member)
Richard J. Galante, Secretary
Thomas C. Brown
Edith C. Churchman, Ph.D., CFSP
Martin Goldstein, Esq.
Bernard Horwitz, Esq., (Public Member)
Fanny Jaramillo (Public Member)
Curtis S. Macysyn (Public Member)
William C. Mc Criskin
Philip Scheps (Public Member)
Louis J. Stellato Jr, Ph.D
Frederick R. Whiteley III

3) APPROVAL OF MINUTES

4) EXECUTIVE DIRECTOR'S REPORT

A) Total number of complaints received in March: 19 Total for 2007: 43.
B) Next regular Board meeting: Tuesday, May 8, 2007 Hudson Room, 6th floor.
C) 7 Candidates took the February 23, 2007 Jurisprudence Examination- 4 passed & 3 failed.

5) INTERN REGISTRATIONS

A) Lauren Jeanine Bowser, Branchburg Funeral Home
B) Peter Dankiewicz, Moritz Funeral Home

6) NEW LICENSEES

James Argast
Catherine Collazo
Patrick Reynolds

7) NEW INSTALLATIONS

Mc Criskin Home For Funerals
Mc Criskin-Gustafson Home For Funerals, LLC
Old Bridge Funeral Home
Riewerts Memorial Home

8) CONTINUING EDUCATION

A) Aurora Casket Company: Brett Backman

1) Technology Merchandising 2 Hrs

B) Funeral Directors Assoc. of Essex, Union & West Hudson Counties: Edith Churchman

1) World Wide Shipping 1 Hr

C) NJ Sharing Network: George Forleo

1) Up Close with Tissue Donation: 1 Hr

2) Up Close with Organ Donation: 1 Hr

D) International Conference of Funeral Service Examining Board: Lauren Harriman

1) Association of Executives of Funeral Service Boards Meeting 4.25 Hrs

2) "Introduction to Pearson VUE & updates on ICFSEB Exam Program" - 4/21/07 1.25 Hrs

3) District Meeting- 4/21/07 1.5 Hrs

4) "Current Legal issues facing funeral services" -4/22/07 1 Hr

5) "Model Code of conduct for Board Members"-4/22/07 1 Hr

6) Business Meeting-4/22/07 1.25 Hrs

E) National Funeral Directors Association: Kathleen Walczak

1) OSHA: How to prevent violations in your Funeral Home-7/10/07 2Hrs

2) OSHA Web Seminar- Web based -6/28/07 2Hrs

3) Cremation Due Diligence- 8/28/07 2Hrs

F) Passaic County Funeral Directors Association: Donald Ingwersen

1) Rising Demand to Keep Senior Citizens at Home and Home Care services- 4/12/07

2) History of Gilda's Club

3) Gilda's Philosophy and Program

4) Social and Emotional Support and Referring Clients

G) Jewish Funeral Directors of America: Florence Pressman

1) Shipping: An Integral part of the Funeral Arrangements 3/8/07 2 Hrs

2) Cremation in the Jewish Tradition-5/16/07 2 Hrs

3) Challenges of Efficiently Handling the Difference between Older and Younger Funeral Directors in Making Funeral Arrangements 5/16/07 1 Hr

4) "Paradigms of Grief: Traditional Definitions and New Understanding" 5/14/07 1.5 Hrs

5) The Written Torah v. The Oral Torah-5/15/07 3 Hrs

6) Reconstruction Meaning After Tragic Loss-5/14/07 2 Hrs

7) "Consumer and Funeral Service: Special Challenges for Jewish Funeral Directors"-04/14/07 3 Hrs

H) Metropolitan Funeral Directors Association: Emily Moscetti

1) Aftercare for Traumatic Loss Survivors -4/24/07 3 Hrs

I) National Funeral Directors & Morticians Assoc, Inc: Ella Young 2007 House of Representation Meeting: Educational Program

1) A Healthy Funeral Director- 4/16/07 1.5 Hrs

2) How to Prepare for your Accountant- 4/14/07 1.5 Hrs

- 3) presidential Roundtable featuring Area Funeral Customs 4/14/07 1 Hr
- 4) Collecting Money from Debtors- A Legal Perspective-4/17/07 1.5 Hrs
- 5) Effects of Chemotherapeutic Agents on Humans Remains: A Primer for Embalmers and Funeral Directors - 4/17/07 1.5 Hrs

J) Bergen County Funeral Directors Association: Ginny Sanzo

- 1) 8 steps involved in closing a home or in helping someone downsize

K) National Funeral Directors Association: Shari Foucault/Kathleen Walczak

- 1) Dover Air Force Base: Military Benefits/Entitlements & Mass Fatalities Teleconference- 2/27/07 2Hrs
- 2) FTC Update Teleconference 5/10/07 2Hrs
- 3) EPA Update Teleconference 6/7/07 1Hr
- 4) HR for the New generation Employee Teleconference 7/26/07 2Hrs
- 5) Preneed Management- Web based-3/22/07 2Hrs
- 6) Advance Directives-Web based 4/9/07 1Hr
- 7) Cremation Arrangements-Web based 5/24/07 2Hrs

L) National Funeral Directors Association: Kathleen Walczak

- 1) Creating Meaning Funeral Experiences 10Hrs
- 2) Ethic Variations in Dying, Death and Grief 10Hrs
- 3) Father Loss: How Sons of all ages come to terms with the Death Of their Dads 10Hrs
- 4) Funeral Home Customer Service A-Z 10Hrs
- 5) Healing a Child's Grieving Heart 10Hrs
- 6) Healing a Friend's Grieving Heart 10Hrs
- 7) Healing a Teen's Grieving Heart 10Hrs
- 8) Healing the Adult Child's Grieving Heart 10Hrs
- 9) Healing Your Grieving Heart 10Hrs
- 10) Indispensable Employees; How to hire them, How to keep them 10Hrs
- 11) The End is just the Beginning: Lessons in Grieving for African Americans 10Hrs
- 12) What Will We Do? Preparing a School Community to Cope with Crisis 10Hrs
- 13) When All the Friends Have Gone 10Hrs
- 14) When Men Grieve: Why Men Grieve 10Hrs
- 15) Winning Ways 10Hrs
- 16) A Time to Mourn, A Time to Comfort: A Guide to Jewish Bereavement 10Hrs
- 17) Behavioral Style Selling 4Hrs
- 18) Body Preparation & Practices for Different Religions 4Hrs
- 19) Creating the Ultimate Funeral Experience Through Questioning Strategies 4Hrs
- 20) Cremation Management: Your Business is at Risk! 4Hrs
- 21) The Dangers of Not Following NFDA's Environmental Best Practice 4Hrs
- 22) EPA/OSHA Compliance to Protect & Enhance Your Business 4Hrs
- 23) Military Funeral Honors & the Important Role of the Funeral Director 4Hrs
- 24) Need-to-Know Wage & Hour Compliance for Employers 4Hrs
- 25) Reinvent Your Cremation Arrangements 4Hrs
- 26) Setting Up and Controlling Your Cemetery & Funeral Home Sales Program 4Hrs
- 27) Surviving Cremation: Operate Like It's 2010 4Hrs
- 28) What's Beyond Goodbye? Becoming a Full Service Funeral Home 4Hrs
- 29) Buying and Selling Your Funeral Home 4Hrs
- 30) Consumer Attitudes: Uncovered 6Hrs
- 31) Decembered Grief: An Opportunity for Making Special 4Hrs
- 32) Do Consumers Really Want a One-Stop Shop? 4Hrs
- 33) Greasing Up the Stuck Employee 4Hrs

- 34) Hispanic Funerals 4Hrs
- 35) Marketing Strategies: Developing the Winning Edge 4Hrs
- 36) Myths of Grief 4Hrs
- 37) Policies & Procedures: The Foundation to Crematory Operations 4Hrs
- 38) Preneed Planning: The Importance of Being Prepared 4Hrs
- 40) Promoting the Value of Ceremony to Today's Consumer 4Hrs
- 41) The Right of Disposition 4Hrs
- 42) The Suicide Loss: Memorialization & Bereavement Support 4Hrs
- 43) The US Government is Preparing for a Pandemic: Is Your Funeral Home Prepared 4Hrs
- 44) Ways You Can Educate Clients About the Dying Process During Preneed Planning 4Hrs
- 45) What Exactly Is Sexual Harassment? 4Hrs
- 46) You Need Hospice & Hospice Needs You 4Hrs
- 47) The Avian Flu Pandemic: Are You Prepared? 4Hrs
- 48) Care of the Bereaved 4Hrs
- 49) Caregiver's Overload: How to Cope with Accumulated Loss 4Hrs
- 50) Changing Face of Death: How to Deal with the New Demographic 4Hrs
- 51) FTC Compliance: 2006 Update 4Hrs
- 52) Guaranteed Funerals: Is Preneed Right For You? 4Hrs
- 53) Legendary Service at the Ritz-Carlton 4Hrs
- 54) Managing Diversity 4Hrs
- 55) Potential Legal Issues Related to Embalming 4Hrs
- 56) Risk Management: Controlling Risk for Small Business 4Hrs
- 57) Stress: The Spice of Life or the Kiss of Death 4Hrs
- 58) Valuable Things Grieving People Need to Hear From You 4Hrs
- 59) What Wedding Teach Funerals 4Hrs
- 60) Zap the Generation Gap: How to Get Different Generations to Work together Better 4Hrs
- 61) The Art of Facial Reconstruction 4Hrs
- 62) Avoiding Sexual Harassment 4Hrs
- 63) Embalming Difficult 10Hrs
- 64) FTC Compliance: The General Price List 4Hrs
- 65) Marketing for Cremation 4Hrs
- 66) Restorative Arts: An Artist's Perspective 4Hrs
- 67) Your Professional Image 4Hrs

M) Bradley & Son Funeral Homes, LLC: Scott W. Bradley

- 1) Eckels Presentation on Cremation-10/27-10/29/06 & 12/1-12/3/06 10hrs

N) MKJ Marketing: Glenn Gould

- 1) Cremation Choices: Meeting and Exceeding a Families Needs
- 2) Marketing Your Services To This Generation and Beyond

9) CORRESPONDENCE

9A) Maryann Carroll of the New Jersey State Funeral Directors Association, advises the Board that New York interns are delivering remains to New Jersey Crematories/Cemeteries.

10) OPEN DISCIPLINARY MATTERS

10A) 04-122 Hernandez Funeral Home, Union City, Mgr., Antonio Genise, paid \$1,200.00 for the Uniform Penalty Letter for violation of N.J.S.A.26:6-6 and N.J.S.A 45:1-21(b) on March 13, 2007. FYI.

10B) 06-122 Lakewood Funeral Home, Howell, Mgr., Marc Di Constanzo, paid \$500.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-1.9 and N.J.A.C.13:36-1.9(e) on March 16, 2007. FYI.

10C) 06-128 The Hindu Funeral Home, Parlin, Mgr., Gregory Young, paid \$ \$350.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-9.7(d) (4) on March 1, 2007. FYI.

10D) 07-15 A.K. Macagna Funeral Home, Cliffside Park, Mgr., Anthony Macagna Jr., paid \$600.00 for the Uniform Penalty Letter for violation of 16 C.F.R. § 453.3 (c) (2), N.J.A.C. 13:36-9.7(d)(4) and 9.11(b), and N.J.A.C. 13:36-5.21(b) on February 28, 2007. FYI.

10E) 07-16 Anderson Funeral Service, Trenton, Mgr., Crystal Singleton, paid \$250.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-5.21(b) on March 14, 2007. FYI.

10F) 07-19 Gorny & Gorny Funeral Home, North Bergen, Mgr., Kristen Leber, paid \$600.00 for the Uniform Penalty Letter for violation of 16 C.F.R. § 453.3 (c) (2), N.J.A.C. 13:36-9.7(d)(4) and 9.11(b), and N.J.A.C.13:36-5.21(b) on March 2, 2007. FYI.

10G) 07-23 Morgado Funeral Home, Union City, Mgr., Luis Morgado, paid \$250.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-5.21(b), N.J.A.C.13:36-9.5(b)(1) and 9.6(b)(1) on February 19, 2007. FYI.

10H) 07-24 Necker-Sharpe Funeral Home, Union City, Mgr., Luis Morgado, paid \$250.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-5.21(b), N.J.A.C.13:36-9.5(b)(1) and 9.6(b)(1) on February 19, 2007. FYI.

10I) 07-36 Winowicz Funeral Chapel, Trenton, Mgr., Stanley Winowicz, paid \$250.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-5.21 (a) and (b) on March 19, 2007. FYI.

10J) 07-37 Winowicz Funeral Chapel, Trenton, Mgr., Stanley Winowicz, paid \$250.00 for the Uniform Penalty Letter for violation of N.J.A.C.13:36-5.21 (a) and (b) on March 19, 2007. FYI.

10K) 07-22 Macagna-Diffily Funeral Home, Rutherford, Mgr., Anthony Macagna, paid \$600.00 for the Uniform Penalty Letter for violation of 16 C.F.R. § 453.3 (c) (2), N.J.A.C. 13:36-9.7(d)(4) and 9.11(b), and N.J.A.C. 13:36-5.21(b) on March 10, 2007. FYI.

11) ITEMS FOR DISCUSSION

12) EXECUTIVE SESSION - Discuss consumer complaints and/or conduct investigative inquiries. The results of these deliberations will be made known when and if the Board determines to initiate disciplinary or other law enforcement action. If the Board determines to issue uniform penalty letters, that action will be taken in public session immediately after the executive session.

13) ADJOURNMENT