

New Jersey Board of Mortuary Science Approved Courses

Course Title	Approval Dates	CEU		Contct Name	Sponsor	Course Description
		Hours	Rec #			
Christianity & Cremation	2/21/11-2/28/13	1.0	3401	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Death & Dying Among Orthodox Christians	1/26/11-2/28/13	1.0	3314	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	The Traditions & Customs Of Orthodox Church & Funeral Rite
Grief & Bereavement Among Children; Opportunities Challenges	1/26/11-2/28/13	1.0	3316	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Provide Insite To Children's Grief-Understand How Children's Grief Is Unique- How Director Can Facilitate Healing Process
Healing The Heart Of The Funeral Director	2/21/11-2/28/13	1.0	3402	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Hospice & The Role Of The Funeral Director	1/26/11-2/28/13	1.0	3315	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	How The Funeral Director Can Be A Asset To The Local Hospice & History OF Hospice
Improving Your Leadership Handicap	2/21/11-2/28/13	2.0	3407	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Mentoring The Next Generation Of Funeral Directors	1/26/11-2/28/13	2.0	3313	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Learn About Maslow's Hierachy Of Needs- How To Create A Mentoring Program In A Funeral Home.
Military Death Benefits, Entitlements & The Dover Mission	2/21/11-2/28/13	2.0	3400	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Military Funeral Honors: Law & Procedures	2/21/11-2/28/13	1.0	3404	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
OSHA: Don't Put Your Business In Jeopardy	2/21/11-2/28/13	1.0	3403	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
The Incorruptibles: Why The Pope Was Not Embalmed	1/26/11-2/28/13	1.0	3312	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	Learn about Small Amount of Saints In Catholic Church & Why Officials Chose Not To Embalm John Paul For His Service.
The Rise Of The Celebrant And The Decline Of The Clergy	2/21/11-2/28/13	1.0	3405	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Trauma & Healing: Dealing With Trauma In The Funeral Home	2/21/11-2/28/13	1.0	3406	David Penepent	Advanced Funeral Service Education Program (585)-356-4929	
Funeral Topics- 2011	2/1/11-2/28/13	10.0	3309	Michelle Barham	Allstar Professional Training, Inc. (817)-385-1136	www.allstarce.com
Building Your Brand Using Social Media, Search Tools &.....	4/30/11-2/28/13	1.0	3424	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Funeral House, Home or Corp:What's The Difference? A Legal..	4/30/11-2/28/13	1.0	3420	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.

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Marketing By Demographics	4/30/11-2/28/13	1.0	3418	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
OSHA Annual Compliance Guidance For Funeral Homes	4/30/11-2/28/13	2.0	3425	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Pre-Need Finance 101	4/30/11-2/28/13	1.0	3419	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Protecting And Valuing The Funeral Home	4/30/11-2/28/11	1.0	3422	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Qualified Plan Solutions For Funeral Homes & It's Benefits..	4/30/11-2/28/13	1.0	3423	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Workers Compensation Basics	4/30/11-2/28/13	1.0	3421	Brian Kasler	American Academy McAllister Inst. Of Funeral Svc (212)-757-1190	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Creative Marketing Ideas For Funeral Homes	3/1/11-2/28/13	1.0	3368	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	To Increase Understanding of Ethical Consideration & Responsibilities, Application In Decision- Making Process
Funeral Rituals And Mental Health	3/1/11-2/28/13	2.0	3377	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Practitioner To More Effectively Communicate Profound Importance & Value Of A Service, To Any Client, Whether.....
Funeral Service Ethics	3/1/11-2/28/13	2.0	3373	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Understanding of Ethical Considerations & Responsibilities In Decision-Making Process.
Infant Embalming Techniques	3/1/11-2/28/13	2.0	3371	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Provide Embalmers Detailed Instructions Needed To Select & Perform A Diverse Range Of Infant Embalming Procedures
OSHA Essentials	3/1/11-2/28/13	3.0	3375	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Student Understanding & Compliance With OSHA Standards Related To Hazardous Substance, Communication &..
Sexual Harassment In The Workplace	3/1/11-2/28/13	3.0	3376	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	For Funeral Service Professionals To Become Informed About Sexual Harassment Laws, Thus Reducing Risk Of Claims Or....
Telephone Inquiry Manual For Funeral Homes	3/1/11-2/28/13	1.0	3369	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Provide Innovative Marketing Ideas To Improve Visibility In Their Community,thereby Increasing Business.

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The FTC Funeral Rule	3/1/11-2/28/13	3.0	3374	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Funeral Service Providers to Thoroughly Comply With The FTC Funeral Rule By Understanding Its Fundamentals.
Understanding HIV and AIDS	3/1/11-2/28/13	2.0	3372	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Enable Students To Better Understand HIV/AIDS, By Increasing Knowledge Minimize Risk Of Transmission.
Working With Difficult People	3/1/11-2/28/13	2.0	3370	Remo Portelli	APEX Continuing Education Solutions (800)-769-8996	Increase Understanding Sources Of Conflict & Enable Students To Describe & Utilize Tools for Conflict Resolution.
A Better Way To Assist: Today's Value Driven Consumer	4/5/11-2/28/13	2.0	3408	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Acting On Cremation Challenges Together	1/4/11-2/28/13	2.0	3206	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Acting On Cremation Challenges Together -AC2T By Options	4/5/11-2/28/13	2.0	3413	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Communicating With Families Making More Effective.....	4/5/11-2/28/13	3.0	3411	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Creating Value For Families Through Meaningful Experiences	4/5/11-2/28/13	3.0	3415	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Getting To Know The Cremation Consumer:Initial Action Plan	4/5/11-2/28/13	2.0	3416	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Plant Tour And Product Knowledge	4/5/11-2/28/13	2.0	3414	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Research To Results	4/5/11-2/28/13	2.0	3410	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Seven Secrets Consumers Don't Share	4/5/11-2/28/13	2.0	3412	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
The Zero Turn Lawnmower And Your Funeral Website	4/5/11-2/28/13	2.0	3409	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Using E- Business To Create A Meaningful Funeral Experience	4/5/11-2/28/13	2.0	3417	Deb St. Pierre	Batesville Casket Company (812)-934-7557	
Bed Bugs- Basic Information	2/2/11-2/28/13	1.0	3321	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
Long Term Care Insurance Seminar	5/4/11-2/28/13	1.0	3322	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
NJ Mission Of Honors	9/7/11-2/28/13	1.0	3203	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	
Rules And Regulations	5/5/11-2/28/13	1.0	3201	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	

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The Changing Marketplace: Integrating Green Practices	1/5/11-2/28/13	1.0	3323	Craig Reiman	Bergen County Funeral Directors Association (908)-705-3639	
Understanding Ethics	4/6/11-2/28/13	2.0	3202	Craig Reiman	Bergen County Funeral Directors Association (973)-779-3098	
The Importance Of Having A Will	5/17/11-2/28/13	1.0	3205	Cynthia Catterson	Burlington County Funeral Director's Association (609)-324-7448	
The Importance Of Having A Will	5/17/11-2/28/13	1.0	3501	Cynthia Catterson	Burlington County Funeral Director's Association (609)-324-7448	
Catholic Cemeteries Response To 911 "A Place To Heal"	3/10/11-2/28/13	1.0	3456	George Lovas	Catholic Cemeteries Archdiceses Of Newark (973)-497-7975	Educate & Inform On The Development And Purpose Of The 911 Memorial At Holy Cross Cemetery In North Arlington.
Common Footing On Sacred Ground	3/10/11-2/28/13	1.0	3454	George Lovas	Catholic Cemeteries Archdiceses Of Newark (973)-497-7975	Educate & Train On Programs Avalable, Guides For Catholic Funeral & Cemetery Development Within The Archdiocese Of.....
Green Burials	3/10/11-2/28/13	1.0	3455	George Lovas	Catholic Cemeteries Archdiceses Of Newark (973)-497-7975	Educate & Inform On the Development Of The Regulations For Green/Natural Burials Within The Ardchiocese Of Newark.
Marketing Tips Learned From the Egyptians	1/27/11-2/28/13	2.0	3378	Edith Churchman	Churchman Funeral Home (973)-242-8454	
Manufacturing A Burial Vault	6/7/2011-2/28/13	3.0	3505	Beth Cooper	Cooper Wilbert Vault Company (888)-547-8405	To Allow Funeral Directors To Understand The Process Of Manufacturing A Burial Vault.
Marketing Of Outer Burial Containers	6/7/2011-2/28/13	3.0	3504	Beth Cooper	Cooper Wilbert Vault Company (888)-547-8405	Teach Funeral Directors How To Market Outer Burial Containers.
The Dodge Managerial Seminar	2/7/11-2/28/13	9.0	3292	Debbie Dodge	Dodge Institute For Advanced Mortuary Studies (617)-661-0500	To Improve Communication, Management & Cremation Knowledge Of Funeral Directors & Embalmers.
The Dodge Technical Seminar	2/10/11-2/28/13	9.0	3291	Debbie Dodge	Dodge Institute For Advanced Mortuary Studies (617)-661-0500	To Improve Embalming, Cremation, Infectious Disease And Cosmetic Knowledge Of Funeral Directors & Embalmers.
Burial With Military Honors	2/1/11-2/28/13	3.0	3301	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Complying With The FTC Funeral Rule	2/1/11-2/28/13	2.0	3293	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Ethics, Attitude & Customer Service	2/1/11-2/28/13	3.0	3300	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Funeral Products And The Environment	2/1/11-2/28/13	2.0	3295	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Helping Parents Cope With Unexpected Death	2/1/11-2/28/13	1.0	3298	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com

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Helping Parents Help Children Cope With Death	2/1/11-2/28/13	1.0	3297	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Limiting Exposure To HIV/AIDS	2/1/11-2/28/13	2.0	3296	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
OSHA Compliance For Funeral Homes	2/1/11-2/28/13	2.0	3294	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Understanding Hospice & Palliative Care	2/1/11-2/28/13	1.0	3302	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Understanding Modern Funeral Customs	2/1/11-2/28/13	1.0	3303	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Upselling Without Upsetting The Client	2/1/11-2/28/13	1.0	3304	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
When Children Die: Guidance For The Final Arrangements	2/1/11-2/28/13	1.0	3299	Brian Stefanelli	Education Workers Group (718)-701-0385	www.funeralcontinuingeducation.com
Customer Service: The Lifeblood Of Any Business!!!!	3/11/11-2/28/13	2.0	3359	Edith Churchman	Epsilon Nu Delta Mortuary Fraternity (973)-242-8454	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The Art Of The Apology	2/24/11-2/28/13	1.0	3386	Edith Churchman	Essex, Union & W. Hudson Funeral Directos Assoc. (973)-242-8454	
Chemical Suicide... Morbid Trends In New Risks	3/29/11-2/28/13	1.0	3363	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Increasing Chemical Knowledge
Embalming & Reconstructive Techniques For Trauma Cases	3/29/11-2/28/13	3.0	3361	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Promote Better Business With Better Embalming Techniques.
What We Know...Past, Present & Future Of Funeral Service	3/29/11-2/28/13	2.0	3362	Angela Acly Carr	Finger Lakes Funeral Directors Association (607)-936-9531	Consumer Preferences, Funeral Challenges, Scandals In The Cemetery.
Essex County Welfare Burial Overview	4/28/11-2/28/13	1.0	3489	Edith C. Churchman	Funeral Directors Assn.Of Essex, Union, & W.Huson (973)-242-8454	
Union County Disaster Preparedness Plan	6/7/11-2/28/13	1.0	3496	Edith C. Churchman	Funeral Directors Assn.Of Essex, Union, & W.Huson (973)-242-8454	To Educate Funeral Service Professional About Local Disaster Preparedness Programming.
Basic Funeral Customs For The 21st Century Funeral Directors	4/5/11-2/28/13	2.0	3437	Lesli Leakey	FuneralCE (866)-332-8423	
Bloodborne Pathogens	5/3/11-2/28/13	3.0	3486	Lesli Leakey	FuneralCE (866)-332-8423	
Decision Making In The Funeral Industry	4/5/11-2/28/13	2.0	3438	Lesli Leakey	FuneralCE (866)-332-8423	
Effective And Ethical Communication With Seniors	4/5/11-2/28/13	6.0	3439	Lesli Leakey	FuneralCE (866)-332-8423	
Ethics Of Making Funeral Arrangements	4/5/11-2/28/13	3.0	3440	Lesli Leakey	FuneralCE (866)-332-8423	
Funeral Customs With Military Honors	4/5/11-2/28/13	3.0	3441	Lesli Leakey	FuneralCE (866)-332-8423	
Funeral Rule	4/5/11-2/28/13	2.0	3442	Lesli Leakey	FuneralCE (866)-332-8423	
Goal Setting In The Funeral Industry	4/5/11-2/28/13	2.0	3443	Lesli Leakey	FuneralCE (866)-332-8423	

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Green Funerals: What Every Funeral Director Should Know	4/5/11-2/28/13	5.0	3444	Lesli Leakey	FuneralCE (866)-332-8423	
History Of Preserving Human Remains	4/5/11-2/28/13	1.0	3445	Lesli Leakey	FuneralCE (866)-332-8423	
HIV/AIDS	4/5/11-2/28/13	1.0	3446	Lesli Leakey	FuneralCE (866)-332-8423	
Managing Grief:A Guide For The Funeral	1/4/11-2/28/13	5.0	3207	Sue Moore	FuneralCE (866)-332-8423	
Managing Grief:A Guide For The Funeral	2/1/11-2/28/13	4.0	3310	Sue Moore	FuneralCE (866)-332-8423	
Maximizing Integrity In Decisions With Seniors	5/3/11-2/28/13	4.0	3485	Lesli Leakey	FuneralCE (866)-332-8423	
OSHA Practice Standards For Funeral Professionals	2/1/11-2/28/13	4.0	3311	Sue Moore	FuneralCE (866)-332-8423	
OSHA Workplace Rights	5/3/11-2/28/13	2.0	3487	Lesli Leakey	FuneralCE (866)-332-8423	
Personalization In The Funeral Industry	4/5/11-2/28/13	4.0	3447	Lesli Leakey	FuneralCE (866)-332-8423	
Pre-Need Planning	4/5/11-2/28/13	5.0	3448	Lesli Leakey	FuneralCE (866)-332-8423	
Public Speaking For Funeral Directors	4/5/11-2/28/13	2.5	3457	Lesli Leakey	FuneralCE (866)-332-8423	
Stillborn Support	4/5/11-2/28/13	1.0	3449	Lesli Leakey	FuneralCE (866)-332-8423	
Targeting Your Primary Markets In The Funeral	4/5/11-2/28/13	1.0	3450	Lesli Leakey	FuneralCE (866)-332-8423	
The Funeral Director As An Event Planner	4/5/11-2/28/13	5.0	3451	Lesli Leakey	FuneralCE (866)-332-8423	
Understanding The At-Need Consumer's Buying Motivations	4/5/11-2/28/13	2.0	3452	Lesli Leakey	FuneralCE (866)-332-8423	
Working With Difficult People In The Funeral	4/5/11-2/28/13	1.0	3453	Lesli Leakey	FuneralCE (866)-332-8423	
Facebook Best Practices	7/12/11-2/28/13	3.0	3524	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
New American Way Of Death	05/26/11-2/28/13	3.0	3499	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
Price Shopper Secrets: Telephone, Website & Email	6/23/11-2/28/13	3.0	3525	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
Public Speaking 101	5/26/11-2/28/13	3.0	3526	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
Telephone Etiquette & Facebook Best Practices	7/28/11-2/28/13	3.0	3523	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
What's Your Strategy?	8/25/11-2/28/13	3.0	3522	Robin Hepple	FuneralDirectorCEUs.Com (250)-744-3595	
New Info. On Wills,Living Wills,Living Trust & Funeral Agent	3/3/11-2/28/13	1.0	3379	Richard Dworzanski	Hudson County Funeral Director's Association (201)-436-2244	Assist Families Who Are Unfamiliar With Surrogate Procedures
Certified Funeral Celebrant Training	2/1/11-2/28/13	17.0	3305	Glenda Stansbury	Insight Institute (405)-810-9501	
ICCFa University, College of 21st Century Services	7/22/11-2/28/13	25.0	3517	Daniel Osorio	International Cemetery & Funeral Association (703)-391-8400	To Enhance Attendee's Business Skills Through Classroom Education And Networking.

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ICCFA University, College of Adminstration & Management	7/22/11-2/28/13	25.0	3518	Daniel Osorio	International Cemetery & Funeral Association (703)-391-8400	To Enhance Attendee's Business Skills Through Classroom Education And Networking.
ICCFA University, College of Cremation Services	7/22/11-2/28/13	17.5	3519	Daniel Osorio	International Cemetery & Funeral Association (703)-391-8400	To Enhance Attendee's Business Skills Through Classroom Education And Networking.
ICCFA University, College of Funeral Home Management	7/22/11-2/28/13	24.5	3520	Daniel Osorio	International Cemetery & Funeral Association (703)-391-8400	To Enhance Attendee's Business Skills Through Classroom Education And Networking.
ICCFA University, College of Sales & Marketing	7/22/11-2/28/13	24.5	3521	Daniel Osorio	International Cemetery & Funeral Association (703)-391-8400	To Enhance Attendee's Business Skills Through Classroom Education And Networking.
Financial Foundations For Success	10/27/11-2/28/13	1.0	3394	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
Getting Started On Facebook	6/23/11-2/28/13	1.0	3392	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
Going Green Practically And Profitably	4/28/11-2/28/13	1.0	3391	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
OGR Annual Conference: Connections 2011	4/8/13-2/28/13	10.5	3306	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
Telephone Etiquette	8/25/11-2/28/13	1.0	3393	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
Updating Your Prep Room	12/15/11-2/28/13	1.0	3395	Lisa Krabbenhoft	International Order Of The Golden Rule (800)-637-8030	
Cremation Ethics	2/1/11-2/28/13	1.0	3320	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	To Inform Funeral Directors Of The Ethical Requirements When Cremations Is Chosen.
Preneed Rules In New Jersey	2/1/11-2/28/13	1.0	3318	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Make Licensees Aware Of Preneed Laws
Rules & Regulations	2/1/11-2/28/13	1.0	3317	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Overview Of Rules & Regulations
Understanding Ethics	2/1/11-2/28/13	2.0	3319	Louis Stellato Jr.	Ippolito Stellato Funeral Home (201)-438-4664	Give A Foundation Of The Ethical Approach To The Questions & Problems Concerning Today's Funeral Directors.
Cremation Strategies Conference	11/2/11-2/28/13	5.0	3497	Thomas Parmalee	Kates-Boylston Publications (800)-500-4585	To Education Funeral Service Professionals Enabling Them To Better Serve Their Community.
Sixth Annual Funeral Service Business Plan Conference	11/3/11-2/28/13	0.0	3498	Thomas Parmalee	Kates-Boylston Publications (800)-500-4585	To Education Funeral Service Professionals Enabling Them To Better Serve Their Community.

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Communicating Effectively With Your Community	03/22/11-2/28/13	12.0	3399	Krystal Casey	MKJ Marketing (888)-655-1566	To Provide Those In Funeral Service With Ways To Reach Their On-Line Potential.
Improving Communication With The Cremation Consumer	3/24/11-2/28/13	12.0	3398	Krystal Casey	MKJ Marketing (888)-655-1566	To Provide Those In Funeral Service With Ways To Improve Their Communication With Cremation Families.
MJK's 2011 Mediterranean Cruise Seminar	06/24/11-2/28/13	24.0	3500	Krystal Casey	MKJ Marketing (888)-655-1566	To Provide Those In Funeral Service With Ways To Improve Their Communication With Cremation Families.
The Value Of A Funeral	3/7/11-2/28/13	7.0	3290	Krystal Casey	MKJ Marketing (888)-655-1566	To Provide Ways to Develop A Strategy To Compete With Discounters & Challenge Their Claims.
Burial Protocol At Wm C. Doyle Veterans' Memorial Cemetery	5/3/11-2/28/13	1.0	3488	George Lovas	Monmouth And Ocean County FDA (732)-222-2312	Policy, Procedures, Format And Submission Of Burial Request And Other Necessary Paperwork Concerning Burial Protocols.
New Enhanced EZ Obit Format And Operation Procedures	10/20/11-2/28/13	1.0	3357	George Lovas	Monmouth And Ocean County FDA (732)-222-2312	Education & Train Funeral Directors That Will Be Using The System. Operation Input Of Info & Submission of Obit.
Lessons Through Loss	3/1/11-2/28/13	2.0	3289	Mark Connor	Morris County Funeral Directors Association (973)-543-4720	A Meaningful Grief Counseling Service To Families Requiring Such Assistance After A Death Occurs In Their Family.
Lifting The Mystery Of The Surrogate's Court	6/7/11-2/28/13	1.5	3490	Mark Connor	Morris County Funeral Directors Association (973)-543-4720	How To Guide Families Into Surrogate's Office At The Time Of Arrangements And Post Funeral Aftercare Consultations.
"Funeral Customer Service Investigation: Who Are You?"	4/30/11-2/28/13	2.0	3382	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Becoming A Health Funeral Director In 2011	4/30/11-2/28/13	2.0	3385	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Getting To Know NFDMA	4/30/11-2/28/13	1.0	3381	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
OSHA	6/4/11-2/28/13	1.0	3495	Edith C. Churchman	National Funeral Directors & Morticians Assoc. (973)-242-8454	To Educate Funeral Service Professionals About How To Conduct A Better Arrangement Conference.
Restoration Of The Normal Case	6/4/11-2/28/13	1.0	3494	Edith C. Churchman	National Funeral Directors & Morticians Assoc. (973)-242-8454	To Educate Funeral Service Professionals About How To Conduct A Better Arrangement Conference.
The Arrangements Conference	6/4/11-2/28/13	1.0	3493	Edith C. Churchman	National Funeral Directors & Morticians Assoc. (973)-242-8454	To Educate Funeral Service Professionals About How To Conduct A Better Arrangement Conference.

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Tour Of The Civil Rights Museum	4/30/11-2/28/13	1.0	3380	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Tour The State Museum	4/30/11-2/28/13	2.0	3383	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
Trade Embalmer's Tool Kit	4/30/11-2/28/13	2.0	3384	Laquinna Nathan	National Funeral Directors & Morticians Assoc. (404)-286-6680	
100 Ways To Motivate Others	1/4/11/-2/28/13	4.0	3250	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
ABFSE & ICFSEB: What You Need To Know	7/11/11-2/28/13	1.0	3509	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
ADA Employer Compliance: Title I of The American With...	1/4/11-2/28/13	3.0	3236	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Advanced Cremation Arranging	1/4/11-2/28/13	4.0	3273	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Annual FTC Staff Update & Training	4/5/11-2/28/13	2.0	3387	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Building Customer Loyalty From The Inside Out	1/4/11-2/28/13	4.0	3251	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Building The Perfect Tribute	2/16/11-2/28/13	1.0	3329	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Cancer & NFDA's Formaldehyde Best Management	1/4/11-2/28/13	2.0	3275	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Capitalizing On Kidness: Why 21st Century....	1/4/11-2/28/13	8.0	3257	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Certified Preplanning Consultant Program	4/6/11-2/28/13	16.0	3358	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Education Funeral Service Professionals Enabling Them To Better Serve Their Community.
Certified Preplanning Consultant- Correspondence	2/1/11-2/28/13	15.0	3333	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Certified Preplanning Consultant- Fastrac II	3/21/11-2/28/13	8.0	3335	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Communicable Diseases: What Every Funeral Home Must Know	1/4/11-2/28/13	3.0	3237	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

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Communcial Disease: Safeguarding The Funeral Professional	2/1/11-2/28/13	2.0	3337	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Conflict Management For Funeral Directors-Successful....	1/4/11-2/28/13	4.0	3238	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Controlling Your Accounts Receivable	1/4/11-2/28/13	3.0	3239	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Creating Meaningful Funeral Experiences	1/4/11-2/28/13	6.0	3258	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Creating Your Personal & Professional Legacy By Becoming....	4/3/11-2/28/13	2.0	3367	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Cremation Litigations And Preparation: How To Keep From.....	8/9/11-2/28/13	1.0	3516	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Cremation Supplier Panel: The Cremation Outlook As Seen By..	2/18/11-2/28/13	1.0	3330	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Cremation Technology And Trends	5/21/11-2/28/13	1.0	3483	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Customer Service In An Instant: 60 Ways To Win....	1/4/11-2/28/13	6.0	3252	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Deathcare Marketing- 25 FAQ's	2/1/11-2/28/13	4.0	3338	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Demystifying Succession Planning For The Small Business....	9/15/11-2/28/13	1.0	3528	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional Enabling Them To Better Serve Their Community.
Education And Licensing: Coast To Coast	7/12/11-2/28/13	2.0	3510	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Embalming Difficult Cases: Donor Cases	1/4/11-2/28/13	6.0	3285	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Embalming Litigation	4/3/11-2/28/13	2.0	3366	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.

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Embalming Perspectives And Paradigms Challenged	2/1/11-2/28/13	4.0	3340	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Embalming The Obese Case	1/4/11-2/28/13	3.0	3240	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Ethical Thinking In Today's World	1/4/11-2/28/13	2.0	3274	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Finding Your Way After Your Parents Died	1/4/11-2/28/13	6.0	3259	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Five Ways To Improve Prep Room Ventilation & Protect Your...	5/26/11-2/28/13	2.0	3512	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Focus Region, Taiwan: Culture And Practice Sharing	5/21/11-2/28/13	1.0	3482	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
FTC Compliance: Handling The General Price List	1/4/11-2/28/13	4.0	3286	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
FTC Funeral Rule Coordinator Speaks Out On How To Avoid...	1/4/11-2/28/13	4.0	3233	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
FTC Funeral Rule Coordinator Speaks Out...	1/4/11-2/28/13	4.0	3276	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Funeral Home Customer Service A-Z	1/4/11-2/28/13	8.0	3260	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Funeral Service Ethics	2/1/11-2/28/13	3.0	3341	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Good Words: Memorializing Through A Eulogy	1/4/11-2/28/13	8.0	3261	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
GPL Funeral Packages-Doing Them Right	1/4/11-2/28/13	2.0	3277	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Great Answers To Difficult Question About Death	1/4/11-2/28/13	6.0	3262	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Green Funeral Trends	5/19/11-2/28/13	1.0	3477	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Grief Management-Role Of The Funeral Service Practitioner	2/1/11-2/28/13	4.0	3342	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.

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Grievers Ask: Answers To Question About Death & Loss	1/4/11-2/28/13	6.0	3253	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Guaranteed Funerals: Is Preneed Right For You?	1/4/11-2/28/13	2.0	3231	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Handbook For Companionship The Mourner	1/4/11-2/28/13	6.0	3263	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Handling Resistance & Objections	5/19/11-2/28/13	2.0	3478	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Hands-Off Manager; How To Mentor People And Allow.....	1/4/11-2/28/13	6.0	3254	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Hazard Communications In Funeral Service	2/1/11-2/28/13	1.0	3339	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Healing A Child's Grieving Heart	1/4/11-2/28/13	6.0	3264	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing A Friend's Grieving Heart	1/4/11-2/28/13	6.0	3265	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing A Teen's Grieving Heart	1/4/11-2/28/13	6.0	3266	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing The Adult Child's Grieving Heart	1/4/11-2/28/13	6.0	3267	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing Your Grieving Heart	1/4/11-2/28/13	6.0	3268	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Healing Your Holiday Grieving Heart	1/4/11-2/28/13	6.0	3269	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Hispanic Funeral: Need-To-Know Insights	1/4/11-2/28/13	4.0	3278	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
HIV/AIDS: A Funeral Practitioner's Guide To Occupational....	2/1/11-2/28/13	2.0	3343	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Hot Technologies For Marketing Your Funeral Home:...	6/16/11-2/28/13	1.0	3513	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
How to Adopt Environmentally Friendly Funeral Business....	1/4/11-2/28/13	4.0	3234	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
If You're Not The Death Care Expert In Your Community....	3/24/11-2/28/13	1.0	3334	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.

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If You're Not The Death Care Expert In Your Community....	3/24/11-2/28/13	1.0	3459	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Information For Funeral Service About Chemical/Detergent....	8/18/11-2/28/13	1.0	3527	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional Enabling Them To Better Serve Their Community.
Innovative Ideas To Boost Your Business	2/24/11-2/28/13	1.0	3324	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Innovative Ideas To Boost Your Business	4/7/11-2/28/13	1.0	3389	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Internet Age vs. Your Funeral Home Legal Issues.....	1/4/11-2/28/13	2.0	3279	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
It Is Easy Being Green	1/4/11-2/28/13	4.0	3280	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Leadership -Welcome & National/State Emerging Issues....	7/11/11-2/28/13	1.0	3508	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Learning To Be A Leader	2/1/11-2/28/13	3.0	3344	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Legendary Services At The Ritz-Carlton: A Great Fit.....	01/04/11-2/28/13	2.0	3281	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Lessons From The Mouse: A Guide For Applying Disney....	1/4/11-2/28/13	6.0	3270	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Liability And Legal Issues In Advertising	2/16/11-2/28/13	1.0	3327	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Making Of A Funeral Professional & Trend Of The Pre-Need....	5/20/11-2/28/13	1.0	3479	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Marketing A Funeral Home For Long-Term Profitability	2/1/11-2/28/13	3.0	3345	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
New Invention of Interactive & Information Technology	5/20/11-2/28/13	1.0	3480	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.

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Offering Funeral Packages In Compliance With The FTC	1/4/11-2/28/13	2.0	3241	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Personal Management In Funeral Service	2/1/11-2/28/13	4.0	3346	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Personalizing The Funeral Service: Remembering A Life Lived	2/16/11-2/28/13	1.0	3326	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Preneed Ethics In Demanding Times	1/4/11-2/28/13	4.0	3282	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Preventing The Most Frequently Cited Violation In Funeral...	05/26/11-2/28/13	2.0	3388	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Professional Ethics In Funeral Service: NFDA's Code.....	1/4/11-2/28/13	1.0	3242	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Profits By Pleasure	2/1/11-2/28/13	4.0	3347	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Public Speaking-Comfortably	2/1/11-2/28/13	2.0	3348	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Restorative Arts: An Artist's Perspective	1/4/11-2/28/13	4.0	3287	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Risk Management:Controlling Risk For Small Business	1/4/11-2/28/13	2.0	3232	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Roundtable Discussions	4/2/11-2/28/13	3.0	3365	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Serving Hispanic Families	1/4/11-2/28/13	4.0	3243	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Simple And Practical Best Practice Ideas Of Leading FH	1/4/11-2/28/13	2.0	3235	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Statistics, Pricing And 20 Things You Should Know About....	2/18/11-2/28/13	1.0	3331	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Strategic Business Planning Is Easier Than You Think	2/10/11-2/28/13	1.0	3230	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

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Technical Session:embalming And Restoration	5/21/11-2/28/13	1.0	3481	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Telephone Protocol: Managing The First Contact	2/16/11-2/28/13	1.0	3328	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
The Art Of Facial Reconstruction	1/4/11-2/28/13	4.0	3284	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
The Funeral-A Chance To Touch, A Chance To Serve, A Chance..	2/1/11-2/28/13	4.0	3349	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
The Good Death, Good Grief, Good Funerals: Finding Our...	3/1/11-2/28/13	3.0	3356	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The New Arrangement Paradigm For America's Changing Families	7/28/11-2/28/13	2.0	3515	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The Six Manuals For Effective Association Managements	7/12/11-2/28/13	2.0	3511	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
The Widower's Toolbox	1/4/11-2/28/13	8.0	3271	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Time For Your Annual Checkup: Financial Statements....	1/4/11-2/28/13	3.0	3244	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Traversing The Minefield, Best Practice: Reducing Risk...	1/4/11-2/28/13	6.0	3255	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding & Creating Exceptional Funeral Experiences	2/1/11-2/28/13	3.0	3350	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding A Child's Grief	1/4/11-2/28/13	3.0	3245	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding Adult Grief:Developing Effective Ways.....	1/4/11-2/28/13	4.0	3246	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Understanding And Managing Grief	2/1/11-2/28/13	4.0	3354	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding Personalities: Working And Coping Styles.....	1/4/11-2/28/13	2.0	3283	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

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Understanding Preneed	2/1/11-2/28/13	4.0	3351	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Understanding The Practice Of The FTC Funeral Rule	1/4/11-2/28/13	3.0	3247	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Update 2011 Labor And Employment Law	7/14/11-2/28/13	1.0	3514	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Wage And Hour Laws For The Home Employers	1/4/11-2/28/13	3.0	3248	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Web RX For Your Funeral Home	6/16/11-2/28/13	1.0	3332	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What Every Funeral Director & Cemeterian Should Know About..	2/1/11-2/28/13	4.0	3352	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What Matters Most: The Heart's Desires In Life And Death	2/1/11-2/28/13	4.0	3353	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
What To Do When Families Say "No Religion, Please"	1/4/11-2/28/13	2.0	3249	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
When Accounts Receivables Start To Age.. What Next?	6/2/11-2/28/13	1.0	3507	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Who Killed The Funeral?	2/16/11-2/28/13	1.5	3325	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Who Killed The Funeral?	4/2/11-2/28/13	2.0	3364	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professionals Enabling Them To Better Serve Their Community.
Willie's Ways:6 Secrets For Wooing, Wowing & Winning	1/4/11-2/28/13	6.0	3272	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
With The Push To Cremate: 5 Reason To Encourage.....	1/4/11-2/28/13	1.0	3256	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	
Wrong Tool For The Wrong Job-Why Deathcare Marketing Fail..	2/16/11-2/28/13	1.0	3336	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	To Educate Funeral Service Professional enabling Them To Better Serve Their Community.
Your Professional Image	1/4/11-2/28/13	4.0	3288	Kathleen Walczak	National Funeral Directors Association (800)-228-6332	

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Course Title	Approval Dates	CEU		Contct Name	Sponsor	Course Description
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Funeral Prearrangements And The SSI/Medicaid Resource.....	1/26/11-2/28/13	2.5	3204	Emily Moscetti	New Jersey Funeral Service Education Corporation (732)-974-9444	
2011 Mandatory OSHA Training	5/5/11-2/28/13	2.0	3390	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	OSHA Regulations As They Relate To Practitioner Individually Owners and Managers with Over-Site Reponsibility.
A Sacred Trust- Returning The Wartime Fallen	9/28/11-2/28/13	1.0	3467	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	The Process of Returning Wartime/Contingency Dead To Their Families & Critical Role of The Receiving FD At Destination.
Common Estate Planning Problems Of Funeral Home Owners	9/27/11-2/28/13	1.0	3471	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Learn 21st Century Tools & Techniques To Planning Estate Which Are Specially Needed By Funeral Home Business Owners..
Common Sense Customer Service	9/26/11-2/28/13	1.0	3464	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Learn Customer Service Strategies To Bring Back To Their FH To Strengthen Their Brand And Build Funeral Sales.
Create An Environment To Assist The Family Through Grief: ..	9/26/11-2/28/13	1.0	3475	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Provide Immediate Experience Of 3 Distinct Room Sets That Will Demostrare Improvement Over The Straight Row Chapel....
Funeral Prearrangements & SSI/Medicaid Resource Exclusion	6/21/10-2/28/13	2.0	3308	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	
He Just Can't See Himself	9/26/11-2/28/13	1.0	3476	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Help Managers/Owners Deal Effectively With Problems Behavior That Staff May Not Even Be Aware They Are Exhibiting.
How To Profit From The Coming Demographic Storm	9/26/11-2/28/13	1.0	3468	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Learn How The Shifting Demography Profoundly & Predictably Impacts The U S Funeral Industry.
Right People. Right Fit.	9/26/11-2/28/13	1.0	3469	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Learn Specific Techniques To Identify And Place The Right People In The Right Positions,Ensuring Fit With Corporate...
Salaries, Schedules & Bonuses-Dispelling The Myth That.....	8/18/11-2/28/13	2.0	3529	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	For Mgr/Owners Who Work With Per Diem & Trade Directors, Pay Discretionary & Non-Discretionary Bonuses Or View Certain...
State Of The Funeral Procession	7/26/11-2/28/13	2.0	3484	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Funeral Procession In NJ Taking Into Account Where The Funeral Industry Stands In Regards To This Converse Issue.

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Ten Things You Are Afraid To Tell Your Families: But They..	9/27/11-2/28/13	1.0	3465	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Discuss Ten Very Important, Yet Sensitive Topics To Better Equip Families To Make Decisions About Memorialization.
The Cremation Boom: Cultural And Religious Factors	9/27/11-2/28/13	1.0	3474	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Understand The Contemporary Cremation Boom In Light Of American History from 1874 Forward. Factors Driving The....
The Growing "Green" Burial Movement	9/26/11-2/28/13	1.0	3470	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Introduces The Green Burial Movement, Reasons It's Growing & How Professionals Can Cater To Burgeoning Green Burial.....
Tissue Gas Doesn't Have To Be A Nightmare	9/26/11-2/28/13	1.0	3466	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Provide Embalmers With Necessary Information To Recognize, Understand And Effectively Treat Tissue Gas Case.
UVIS-FAC Training	3/1/11-2/28/13	3.0	3307	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Train Important Personnel On State-Wide Procedures In The Event Of A Regional Catastrophe.
What Makes A Good Manager A Better Manager?	08/4/11-2/28/13	2.0	3503	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	To Educate On Skills,Traits And Behaviors Necessary For Good Managers To Become A Better Funeral Home Manager.
What Your Funeral Home Customers REALLY Want	9/27/11-2/28/13	1.0	3473	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	What Consumers Think About The Funeral Planning Process,Plus What They Want & Expect From Their Funeral Home Choice
Who Has The Right To Control The Funeral?	5/3/11-2/28/13	1.0	3472	Emily Moscetti	New Jersey State Funeral Service Education Corp. (732)-974-9444	Communicate The Need For Professionals To Understand The Complexity Of the Rights To Control of Disposition Laws & ..
Common Footing on Scared Ground	3/10/11-2/28/13	1.0	3360	Bryan Richards	Passaic County Funeral Directors Association (973)-728-8989	
N.J. Misson Of Honor For Cremains Of American Veterans	05/12/11-2/28/13	1.0	3502	Bryan Richards	Passaic County Funeral Directors Association (973)-728-8989	To Locate, Identify And Enter Unclaimed Cremated Veteran's Remains.
Fundamentals Of Pre-Need	3/1/11-2/28/13	1.0	3355	Ronald Mowad, Sr.	Planning Solutions (908)-868-4591	To Education Funeral Service Professionals With Information On The Fundamentals Of Pre-Need.
Back Safety	1/4/11-2/28/13	1.0	3208	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Bloodbourne Pathogens	1/4/11-2/28/13	1.0	3209	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Complaint Resolution	1/4/11-2/28/13	1.0	3214	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Cremation Consumer	1/4/11-2/28/13	1.5	3215	Valarie Miller	SCI Management- Dignity University (713)-803-3602	

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Cremation Theory	1/4/11-2/28/13	2.0	3216	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Communication Skills	1/4/11-2/28/13	1.5	3217	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Employee Counseling	1/4/11-2/28/13	1.0	3228	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Effective Supervision	1/4/11-2/28/13	1.0	3227	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Fire Safety Pathogens	1/4/11-2/28/13	1.0	3210	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Formaldehyde Montoring	1/4/11-2/28/13	1.0	3218	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
FTC-Funeral Rule	1/4/11-2/28/13	2.0	3219	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Hazard Communications	1/4/11-2/28/13	1.0	3211	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Hiring, Training & Retaining High Performance Associates	5/3/11-2/28/13	1.0	3491	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Hospice Explained	5/3/11-2/28/13	1.0	3492	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Jewish Funeral Traditions	1/4/11-2/28/16	1.0	3220	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Lockout/Tagout	1/4/11-2/28/13	1.0	3212	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Managing Change	1/4/11-2/28/13	1.0	3226	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Office Safety	1/4/11-2/28/13	1.0	3213	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Performance Management	1/4/11-2/28/13	1.0	3225	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Respiratory Protection	1/4/11-2/28/13	1.0	3221	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Securing Payments On At-Need Funeral Accounts	1/4/11-2/28/13	1.0	3229	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Workplace Discrimination	1/4/11-2/28/13	2.0	3224	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
Workplace Diversity	1/4/11-2/28/13	1.5	3223	Valarie Miller	SCI Management- Dignity University (713)-803-3602	

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Workplace Harassment	1/4/11-2/28/13	2.0	3222	Valarie Miller	SCI Management- Dignity University (713)-803-3602	
2011 Annual Meeting	7/12/11-2/28/13	9.5	3530	Amy Hunt	Selected Independent Funeral Homes (847)-236-9968	Update Old Skills, Acquire New Skills, Share Current Info & Identify Issues Which Assist Directors In Better Serving..
2011 Spring Management Summit	4/5/11-2/28/13	7.5	3397	Amy Hunt	Selected Independent Funeral Homes (847)-236-9401	Update Old Skills, Acquire New Skills, Share Current Info/ Best Practices & Identify Professional Issues.
Legal Issues Affecting Funeral Service	4/5/11-2/28/13	2.0	3396	Amy Hunt	Selected Independent Funeral Homes (847)-236-9401	Share Current Information/Best Practice And Identify Professional Issues Regarding Legal Issues.
We Don't Want A Funeral We Want A Cremation	5/11/11-2/28/13	2.0	3458	Antonio Genise	Smith Wilbert Inc. (732)-433-5247	
A Student Dies, A School Mourns..Are you Prepared?	4/5/11-2/28/13	5.0	3436	Mary E. Rizzo	Thanos Institute (800)-742-8257	Help Funeral Directors Work With Schools To Help Students & Staff Members Suffering The Loss Of A Student Or Staff....
Bereavement And The Funeral Director	4/5/11-2/28/13	5.0	3431	Mary E. Rizzo	Thanos Institute (800)-742-8257	To Teach Funeral Directors To Better Serve The Public And Grieving Families.
Don't Wait Until You Are Six Feet Under: Personal Pre-Plan..	5/12/11-2/28/13	2.0	3461	Mary E. Rizzo	Thanos Institute (800)-742-8257	Pre-Planning of Healthcare & Funerals, Personal Pre-Planning Why Pre-Plan & How Pre-Planning Can Enhance Your Life....
Embalming	4/5/11-2/28/13	5.0	3435	Mary E. Rizzo	Thanos Institute (800)-742-8257	Teach Funeral Directors/Embalmers To Improve Their Technique And Embalming Results.
Ethics In Funeral Service	4/5/11-2/28/13	5.0	3433	Mary E. Rizzo	Thanos Institute (800)-742-8257	Help Funeral Directors Develop A Personal And/Or Funeral Home Code OF Ethics.
Forensic Pathology For Funeral Directors	4/5/11-2/28/13	5.0	3432	Mary E. Rizzo	Thanos Institute (800)-742-8257	Increase Funeral Director's Knowledge Of Medico-Legal Aspect Of Death To Better Serve Their Communities.
Funeral Customs Past & Present	4/5/11-2/28/13	5.0	3429	Mary E. Rizzo	Thanos Institute (800)-742-8257	To Give Funeral Directors Useful & Interesting Facts/Stories To Help Educate The Public On The History & Benefits Of....
Grief And The Funeral Director	5/12/11-2/28/13	2.0	3462	Mary E. Rizzo	Thanos Institute (800)-742-8257	Factor That Determine Grief, Complicated Grief, Needs Of Bereaved, Compassion Fatigue & Dealing With The Effects....
Grief Conseling For Funeral Director	4/5/11-2/28/13	5.0	3434	Mary E. Rizzo	Thanos Institute (800)-742-8257	Help Funeral Directors Recognize Grief Reaction When Dealing With Grieving Families & To Help Recognize Their Own Grief.

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Leadership According to St. Peter: Ethical & Supportive...	05/12/11-2/28/13	1.0	3460	Mary E. Rizzo	Thanos Institute (800)-742-8257	Review Different Leadership Styles, Why Some Leadership Work Effectively & Others Do Not. History & Create A Plan.
Management Skills For Funeral Directors	4/5/11-2/28/13	5.0	3430	Mary E. Rizzo	Thanos Institute (800)-742-8257	To Teach Better Management Skills To Help Serve Grieving Families & The Public With Improved Public Relations.....
OSHA Compliance & FTC Rules	4/5/11-2/28/13	5.0	3426	Mary E. Rizzo	Thanos Institute (800)-742-8257	To Provide Information And Sample Forms To Assist A Funeral Home In Complying With OSHA And FTC Rules
Restoratve Arts & Cosmetology	4/5/11-2/28/13	5.0	3428	Mary E. Rizzo	Thanos Institute (800)-742-8257	To Teach Techniques That Create A Natural Appearance To Help Grieving Families View The Deceased.
Suicide And The Funeral Director	5/12/11-2/28/13	1.0	3463	Mary E. Rizzo	Thanos Institute (800)-742-8257	Statistics On Suicide, Reason Why People Commit Suicide, & How Funeral Director Can Help The Family Of A Suicide Victim
Unexpected, Traumatic Death And The Funeral Director	4/5/11-2/28/13	5.0	3427	Mary E. Rizzo	Thanos Institute (800)-742-8257	This Course Will Teach Funeral Directors How They Can Help Survivors Of Disasters & How To Be A Part Of A DMORT Team.
New Enhanced EZ Obit Format & Operation Procedures	5/4/11-2/28/13	1.0	3506	Orlando Covington Jr.	West Jersey Funeral Directors Association, Inc. (856)-336-2078	Train Funeral Directors And Staff On New Operating Systems.