

THE NEW JERSEY STATE BOARD OF MORTUARY SCIENCE
124 HALSEY STREET, NEWARK NJ, 07101
HUDSON ROOM, 6TH FLOOR
9:30 A.M., TUESDAY, MARCH 2, 2010
<http://www.state.nj.us/lps/ca/nonmed.htm#mort7>

OPEN SESSION MEETING AGENDA

1) OPEN STATEMENT

2) ROLL CALL

Richard J. Galante Jr., President
Thomas C. Brown, Secretary
Edith C. Churchman, Ph.D., CFSP
Marius Lombardi (Government Member)
Curtis S. Macysyn (Public Member)
Richard McCriskin
Bayode Olabisi
John Radzieta
Philip Scheps (Public Member)
Louis J. Stellato Jr, Ph.D
Lloyd Wimberg
Ana Zevallos

3) APPROVAL OF MINUTES

4) EXECUTIVE DIRECTOR'S REPORT

- A) Total number of complaints received in February: 7 Total for 2010: 11
- B) Next regular Board meeting: Tuesday, April 13, 2010 Conference Rm, 5th floor.
Please take note of the change of location.
- C) 12 Candidates registered for the February 19, 2010 Jurisprudence Examination.

Open Session Agenda

C) Bergen County Funeral Director Association: Michael Dressler

- 1hr** 1) Bergen County Surrogate (2/3/10)

D) National Funeral Directors Association: Kathleen Walczak

- 1) Advanced Cremation Arranging (4/27/10) **2hrs**

E) Burlington County Funeral Director Association: Dennis Tilghman

- 1) NJ Mission of Honor for Cremains of American... (3/16/10) **1hr**

F) National Funeral Directors Association: Kathleen Walczak

- 1hr** 1) Developing A Payment-in-Full Policy (3/25/10)
2) Maximizing Pre Need Profitability in Small Firms (3/18/10) **1hr**

G) Thanos Institute & Funeral Consultants Group: Mary Rizzo

- 1hr** 1) Forensic Pathology for Funeral Directors (5/14/10 & 6/25/10)
2) Ethics and Funeral Service (5/14/10 & 6/25/10) **1hr**
3) Stress And The Funeral Director (5/14/10 & 6/25/10) **1hr**
4) Funeral Service Past and Present (5/14/10 & 6/25/10)
1hr 5) Educating the Public About Funeral Service (5/14/10 & 6/25/10) **2hrs**

H) Morris County Funeral Directors Association: Mark Connor

- 1hr** 1) Current Trends In Mortuary Law (3/2/10)

I) National Funeral Directors Association: Kathleen Walczak

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| 1) What Is Your GRASP on Cremation Consumers? (4/10/10) | 2hrs |
| 2) Unlocking the Mysteries of a Pet Death Care Service (4/11/10) | 2hrs |
| 3) Funeral Package (4/11/10) | 2hrs |
| 4) Round Table Discussions (4/11/10) | 3hrs |
| 5) The Embalmer's Tool Kit (4/11/10) | 2hrs |

J) FuneralReview.Com: Nikki McQueen

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| 7hrs | 1) Cycle of Excellence Phone Skills (various) | 7hrs |
| | 2) Cycle of Excellence People Skills (various) | 7hrs |
| | 3) Cycle of Excellence Funeral Director Skills (various) | |
| | 4) Cycle of Excellence Phone Skills: Module 1 (various) | 7hrs |
| | 5) Cycle of Excellence Phone Skills: Module 2 (various) | 7hrs |
| | 6) Cycle of Excellence Phone Skills: Module 3 (various) | 7hrs |
| | 7) Cycle of Excellence: Cremation (various) | 7hrs |
| 4hrs | 8) Cycle of Excellence: Introductory Arranger Training (various) | |
| 7hrs | 9) Cycle of Excellence: Intro Management Training (various) | |
| | 10) Cycle of Excellence: Management Training Module 2 (various) | 7hrs |
| 4hrs | 11) Cycle of Excellence: People Skills Refresher (various) | |

	12) Cycle of Excellence: Executive Development Program (various)	
14hrs		
	13) Cycle of Excellence: People Skills Advanced (various)	7hrs
	14) Cycle of Excellence: Phone Skills Advanced (various)	
7hrs		

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K) FuneralCE: Bonnie Marlow

(Courses 1-16 were previously approved, courses 17-19 provided to Churchman & Brown)

	1) Basic Funeral Customs (home-study)	2hrs
	2) Bloodborne Pathogens (home-study)	3hrs
	3) Decision Making in the Funeral Industry (home-study)	2hrs
	4) Effective and Ethical Communication... (home-study)	6hrs
	5) Ethics of Making Funeral Arrangements home-study)	3hrs
	6) Funeral Customs with Military Honors (home-study)	3hrs
	7) The Funeral Rule (home-study)	2hrs
	8) Goal Setting in the Funeral Industry (home-study)	
2hrs		
	9) HIV/AIDS (home-study)	1hr
	10) Maximizing Integrity in Decisions with Seniors (home-study)	6hrs
	11) OSHA Workplace Rights (home-study)	2hrs
	12) Personalization in the Funeral Industry (home-study)	4hrs
	13) Stillborn Support (home-study)	1hr
	14) Targeting Your Primary Markets...(home-study)	
2hrs		
	15) Understanding the At-Need Consumer (home-study)	
2hrs		
	16) Working with Difficult People...(home-study)	1hr
	17) Pre-Need Planning (home study)	7hrs
	18) The Funeral Director As An Event Planner (home study)	5hrs
	19) Green Funerals: What Every Director Should Know (home study)	5hrs

9) CORRESPONDENCE

A) Dianne Tamaroglio, Executive Director of the New Jersey Cemetery Board, informs the Board that the Thursday, February 11, 2010 meeting was adjourned. The next scheduled Board meeting will convene on Thursday, March 11, 2010. **FYI.**

B) Jeannette Pettit, obituary notice appeared in the January 30, 2010, edition of the Star Ledger. **FYI.**

C) David Eldridge Woody, obituary notice appeared in the February 4, 2010, edition of the Star Ledger. **FYI.**

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10) OPEN DISCIPLINARY MATTERS

A) 09-19 Esther Suero Consent Order was filed with the Board on February 2, 2010. **FYI.**

B) 09-19 William Robinson Amended Consent Order was filed with the Board on February 17, 2010. **FYI.**

11) ITEMS FOR DISCUSSION

12) EXECUTIVE SESSION - Discuss consumer complaints and/or conduct investigative inquiries. The results of these deliberations will be made known when and if the Board determines to initiate disciplinary or other law enforcement action. If the Board determines to issue uniform penalty letters, that action will be taken in public session immediately after the executive session.

13) **ADJOURNMENT**